



Schweizerische Eidgenossenschaft  
Confédération suisse  
Confederazione Svizzera  
Confederaziun svizra

State Secretariat for Economic Affairs SECO

Swiss Agency for Development and Cooperation SDC

Federal Office for the Environment FOEN

Swiss Federal Office of Energy SFOE



Interdepartmental Platform for Renewable Energy  
and Energy- & Resource Efficiency Promotion in International Cooperation

**An introduction to REPIC Rollout. Learn about the criteria and the application process.**

September 15th, 2022

Anita Fasel and Dimitri Lenzin

## After our presentation you will know...



» what REPIC is



» what is new with REPIC



» what REPIC Rollout is



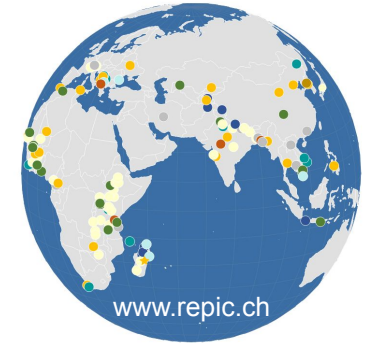
And there is a lot of time for Q&A at the end of the presentation



## What is REPIC (Pilot and Rollout)?



» REPIC supports **Swiss institutions** that **transfer** knowledge and technology to **developing and transition countries**



» REPIC supports projects in **three fields**



Renewable Energy



Energy Efficiency



Resource Efficiency

» REPIC coaches and supports financially **innovative, practice- and market-oriented projects.**

## REPIC offers grants and coaching

### The applicants benefit



Grant without repayment  
or interest rate



REPIC experts coach you  
through the whole process

# Qualification criteria

## Three supported fields



Renewable Energy



Energy Efficiency



Resource Efficiency

## Six Qualification Criteria

- ✓ developing/transition country
- ✓ innovation
- ✓ Swiss organisation
- ✓ local need & partner
- ✓ Swiss know-how and technology transfer
- ✓ 50% other funds



## Who is behind REPIC?



### Strategic Direction

H. Budliger Artieda (SECO)  
P. Danzi (SDC)  
K. Schneeberger (FOEN)  
B. Revaz (SFOE)

### Steering Group

S. Giroud (SECO)  
C. Hett (SDC)  
P. Queloz (FOEN)  
S. Hermlé (SFOE)

### Secretariat

Net Nowak Technologie & Energie  
South Pole

Please contact us directly:

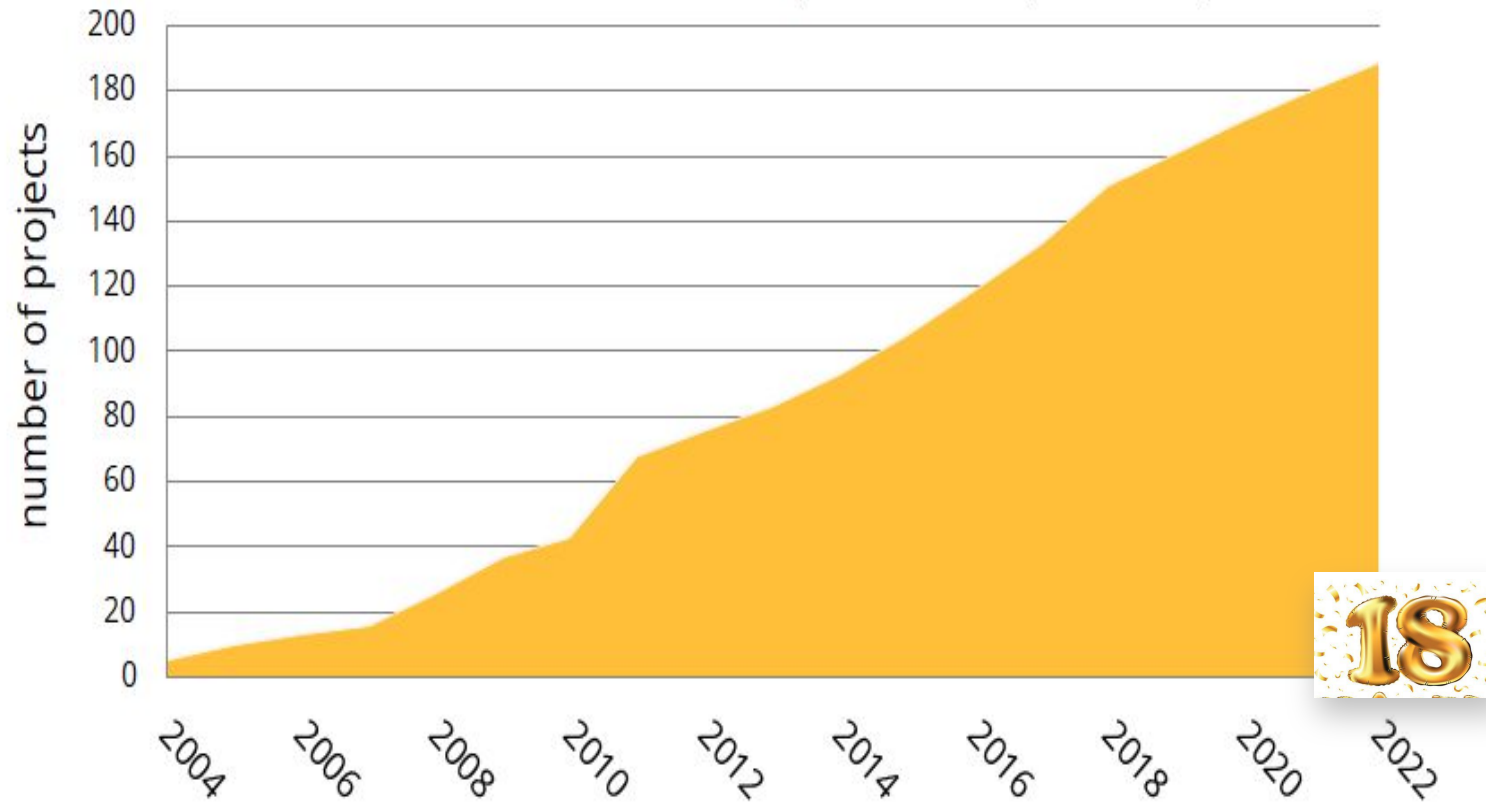
[info@repic.ch](mailto:info@repic.ch)

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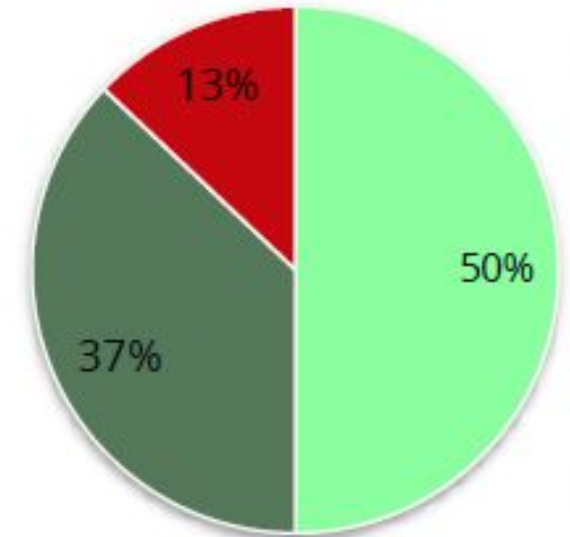
## Some numbers...



**Number of REPIC projects**  
2004 - 15. September 2022 (cumulated)



**Project objectives achieved**  
(green: yes, red: no)



## What is new?



1: A new instrument

**Pilot:** market-oriented pilot phase  
Grants of up to CHF 150'000



**Rollout:** early commercial phase, completed prototype/pilot  
Grants of up to CHF 500'000



2: A higher budget

Budget has increased by 50%



3: A new partner

Secretariat: new collaboration between  and  south pole

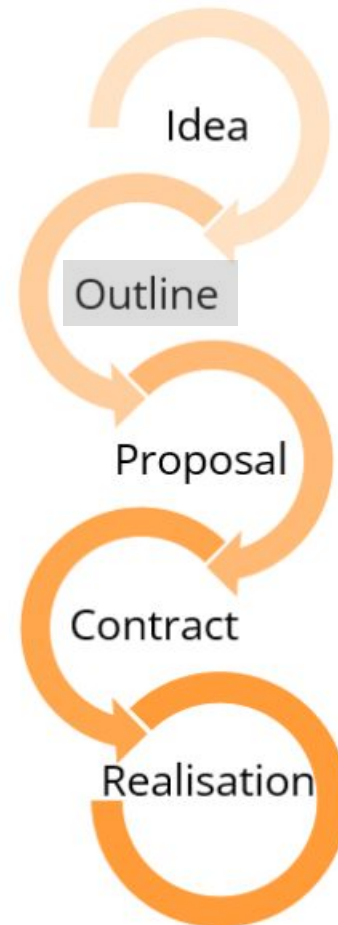




# The application process is the same for both Pilot and Rollout



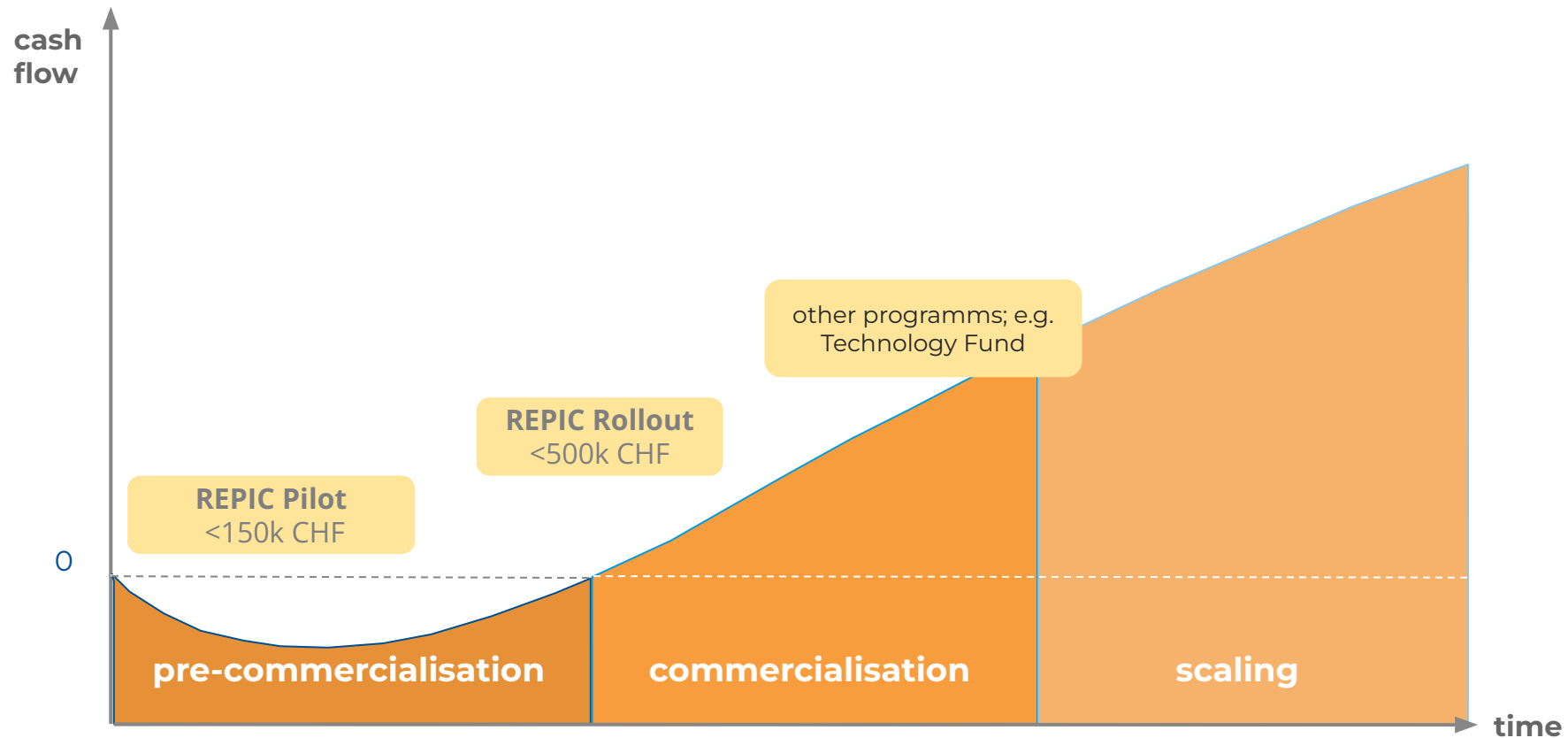
The most difficult step is to get the outline accepted!



**Preliminary check:** does the REPIC offer fit your project?

1. Is your project in the field of renewable energy or energy/resource efficiency?  
 Yes  
 No
2. Is the target country a [developing or transition country](#)?  
 Yes  
 No
3. Are you an institution registered in Switzerland (company, university, NGO, association, etc.)?  
 Yes  
 No
4. Does your project fit with the REPIC Pilot or the REPIC Rollout?  
 Pilot: Your project is in the pre-commercial phase (market-oriented pilot phase)  
 Rollout: Your project is in the early commercial phase and has already completed a pilot phase.
5. Does the project meet a local need and are the beneficiaries clearly identified?  
 Yes  
 No
6. Is a Swiss transfer of know-how and technology ensured?  
 Yes  
 No
7. Has a local partner already been identified?  
 Yes  
 No
8. Is the project financed by at least 50% own or third-party funds?  
 Yes  
 No

## REPIC accelerates the commercialisation of sustainable business models



# Qualification criteria

## Three supported fields



Renewable Energy



Energy Efficiency



Resource Efficiency

## Six Qualification Criteria

- ✓ developing/transition country
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- ✓ innovation
- ✓ local need & partner
- ✓ 50% other funds

## market phase



Pilot: market-oriented pilot phase



Rollout: early commercial phase and completed prototype/pilot



# Rollout market phase: show the commercialisation potential!



market phase

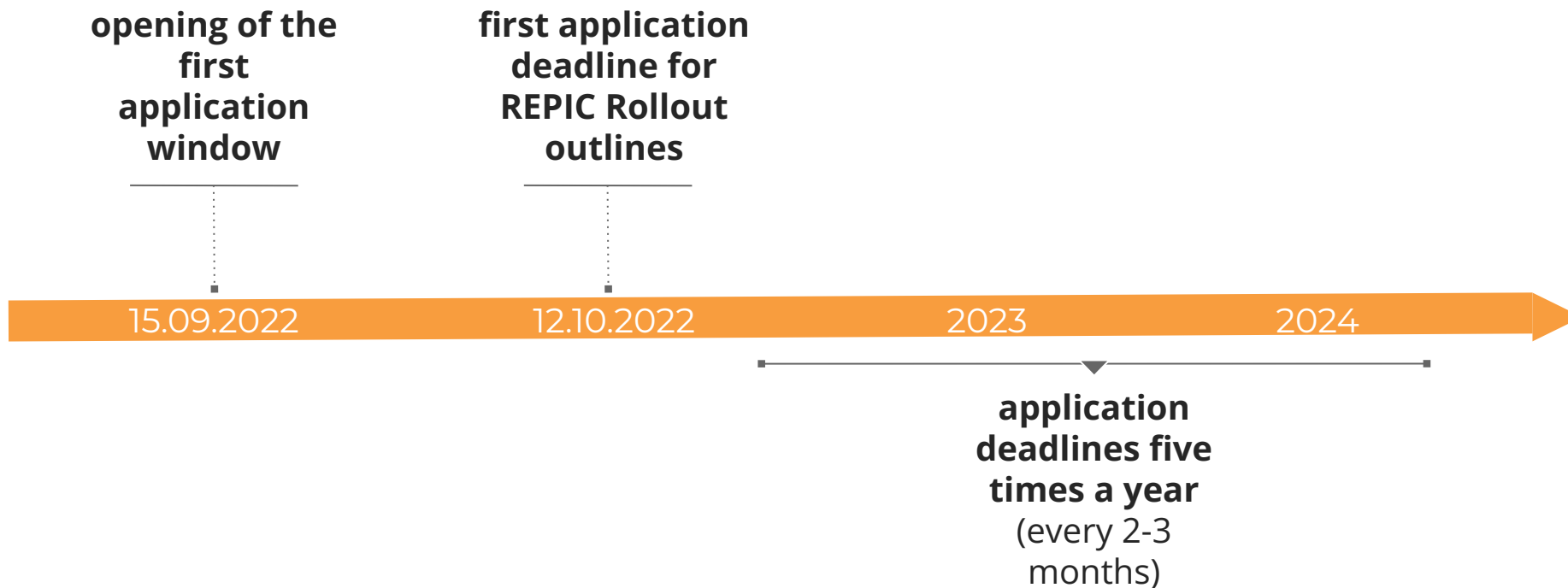


Rollout

important points to consider for a successful REPIC Rollout outline

- show the **technical** and **commercial market readiness** of the project
- show the **commercialisation** and **scaling potential** of the project
- show the **financial solvency** of the project

## Application window opens as of today



# REPIC Event 2022



## Annual event Pilot and Rollout 30th of November 2022, Bern

*«How does commercialisation succeed in growth markets?»*

Detailed programme and online registration from mid-October 2022  
on [www.repic.ch](http://www.repic.ch)



Panel discussion at REPIC annual event in 2021.

# Thank you for your attention and we are happy to answer your questions!



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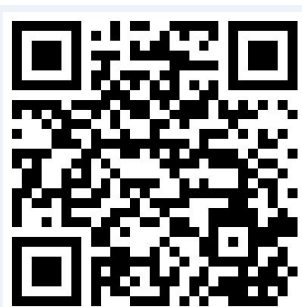
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You can follow REPIC on LinkedIn.