



Schweizerische Eidgenoss
Confédération suisse
Confederazione Svizzera
Confederaziun svizra

State Secretariat for Economic Affairs SECO

Swiss Agency for Development and Cooperation SDC

Federal Office for the Environment FOEN

Swiss Federal Office of Energy SFOE



Interdepartmental Platform for Renewable Energy
and Energy- & Resource Efficiency Promotion in International Cooperation

An introduction to REPIC Rollout. Learn about the criteria and the application process.

September 15th, 2022
Anita Fasel and Dimitri Lenzin

After our presentation you will know...

» what REPIC is

» what is new with REPIC

» what REPIC Rollout is

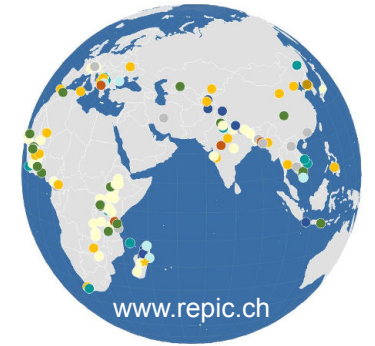
And there is a lot of time for Q&A at the end of the presentation



What is REPIC (Pilot and Rollout)?



» REPIC supports **Swiss institutions** that **transfer** knowledge and technology to **developing and transition countries**



» REPIC supports projects in **three fields**



Renewable Energy



Energy Efficiency



Resource Efficiency

» REPIC coaches and supports financially **innovative, practice- and market-oriented projects.**

REPIC offers grants and coaching



The applicants benefit



Grant without repayment
or interest rate



REPIC experts coach you
through the whole process

Qualification criteria

Three supported fields



Renewable Energy



Energy Efficiency



Resource Efficiency

Six Qualification Criteria

- ✓ developing/transition country
- ✓ innovation
- ✓ Swiss organisation
- ✓ local need & partner
- ✓ Swiss know-how and technology transfer
- ✓ 50% other funds

Who is behind REPIC?



Strategic Direction

H. Budliger Artieda (SECO)
P. Danzi (SDC)
K. Schneeberger (FOEN)
B. Revaz (SFOE)

Steering Group

S. Giroud (SECO)
C. Hett (SDC)
P. Queloz (FOEN)
S. Hermlé (SFOE)

Secretariat

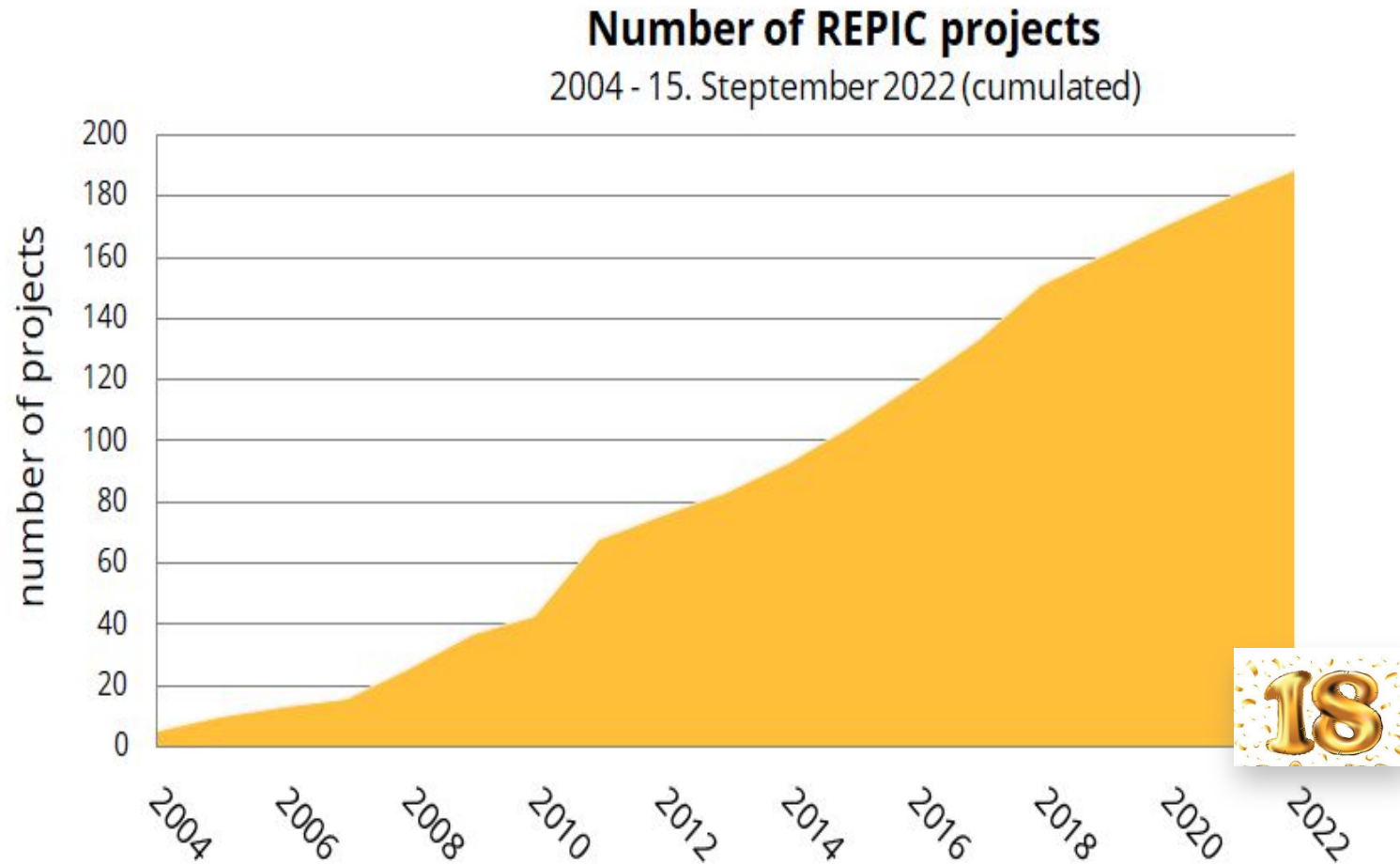
Net Nowak Technologie & Energie
South Pole

Please contact us directly:

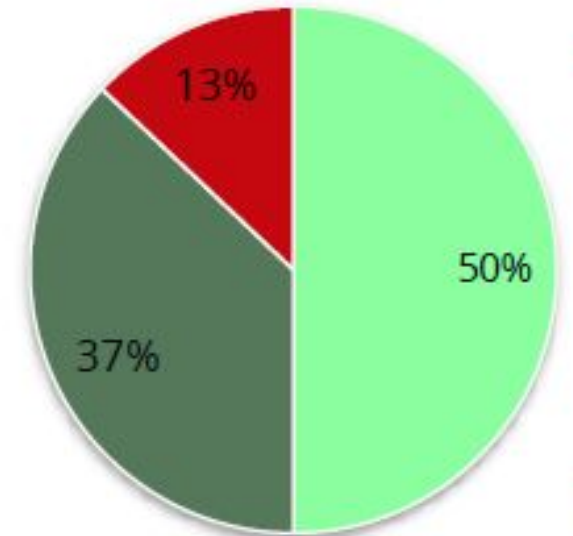
info@repic.ch

+41 26 494 00 30

Some numbers...



Project objectives achieved
(green: yes, red: no)



What is new?



1: A new
instrument

Pilot: market-oriented
pilot phase
Grants of up to CHF 150'000



Rollout: early commercial phase,
completed prototype/pilot
Grants of up to CHF 500'000

2: A higher
budget

Budget has increased by 50%

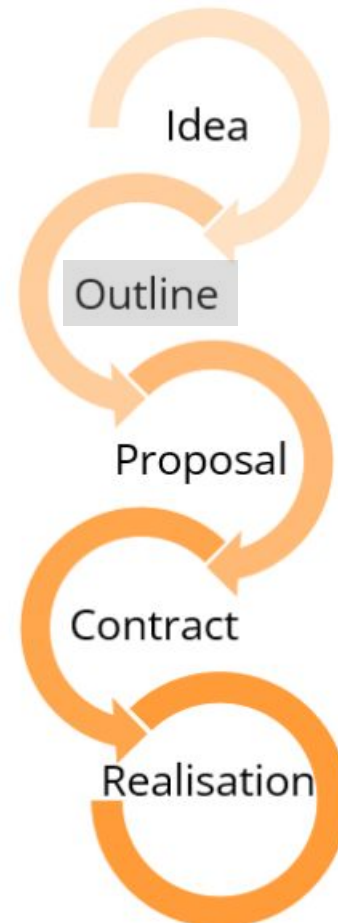
3: A new
partner

Secretariat: new collaboration between  and  south pole

The application process is the same for both Pilot and Rollout



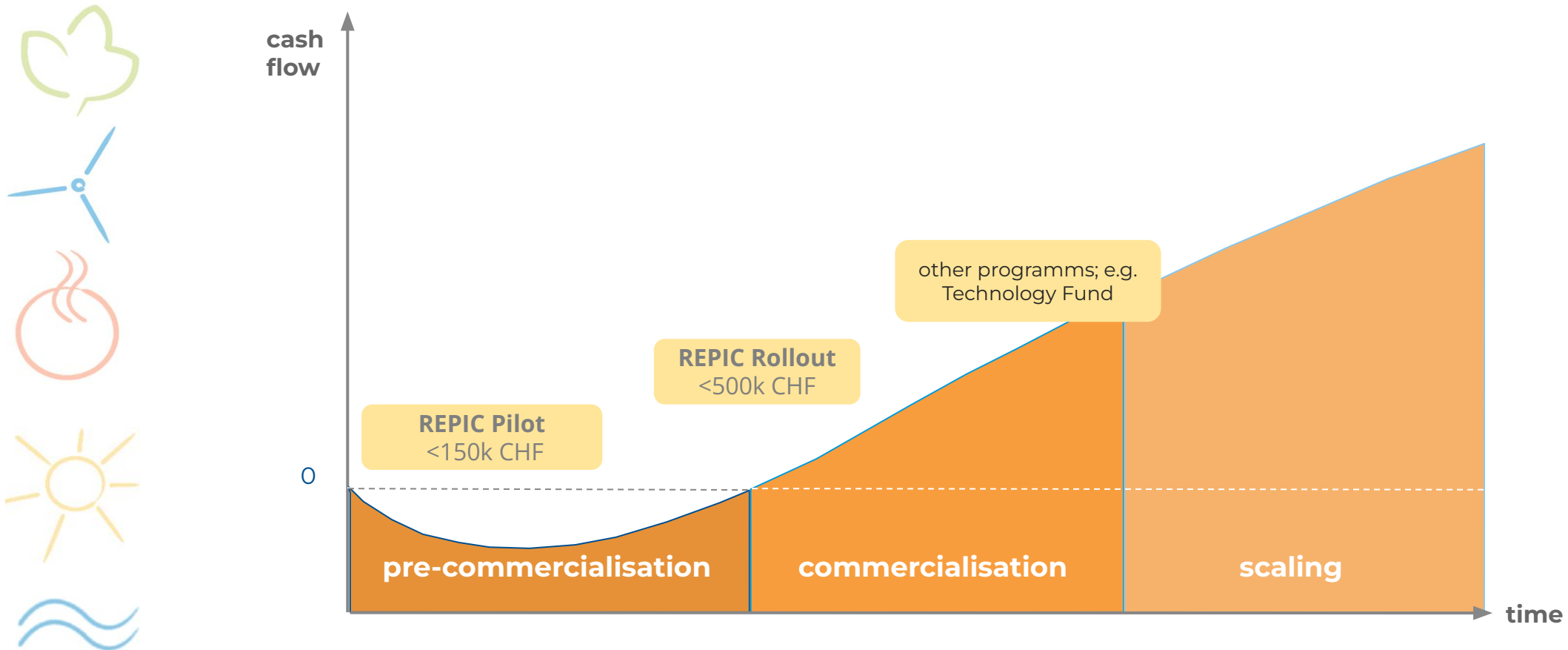
The most difficult
step is to get the outline
accepted!



Preliminary check: does the
REPIC offer fit your project?

1. Is your project in the field of renewable energy or energy/resource efficiency?
☐ Yes
☐ No
2. Is the target country a [developing or transition country](#)?
☐ Yes
☐ No
3. Are you an institution registered in Switzerland (company, university, NGO, association, etc.)?
☐ Yes
☐ No
4. Does your project fit with the REPIC Pilot or the REPIC Rollout?
☐ Pilot: Your project is in the pre-commercial phase (market-oriented pilot phase)
☐ Rollout: Your project is in the early commercial phase and has already completed a pilot phase.
5. Does the project meet a local need and are the beneficiaries clearly identified?
☐ Yes
☐ No
6. Is a Swiss transfer of know-how and technology ensured?
☐ Yes
☐ No
7. Has a local partner already been identified?
☐ Yes
☐ No
8. Is the project financed by at least 50% own or third-party funds?
☐ Yes
☐ No

REPIC accelerates the commercialisation of sustainable business models



Qualification criteria

Three supported fields



Renewable Energy



Energy Efficiency



Resource Efficiency

Six Qualification Criteria

✓ developing/transition country

✓ Swiss organisation

✓ Swiss know-how and technology transfer

✓ innovation

✓ local need & partner

✓ 50% other funds

market phase



Pilot: market-oriented pilot phase



Rollout: early commercial phase and completed prototype/pilot

Rollout market phase: show the commercialisation potential!



market phase

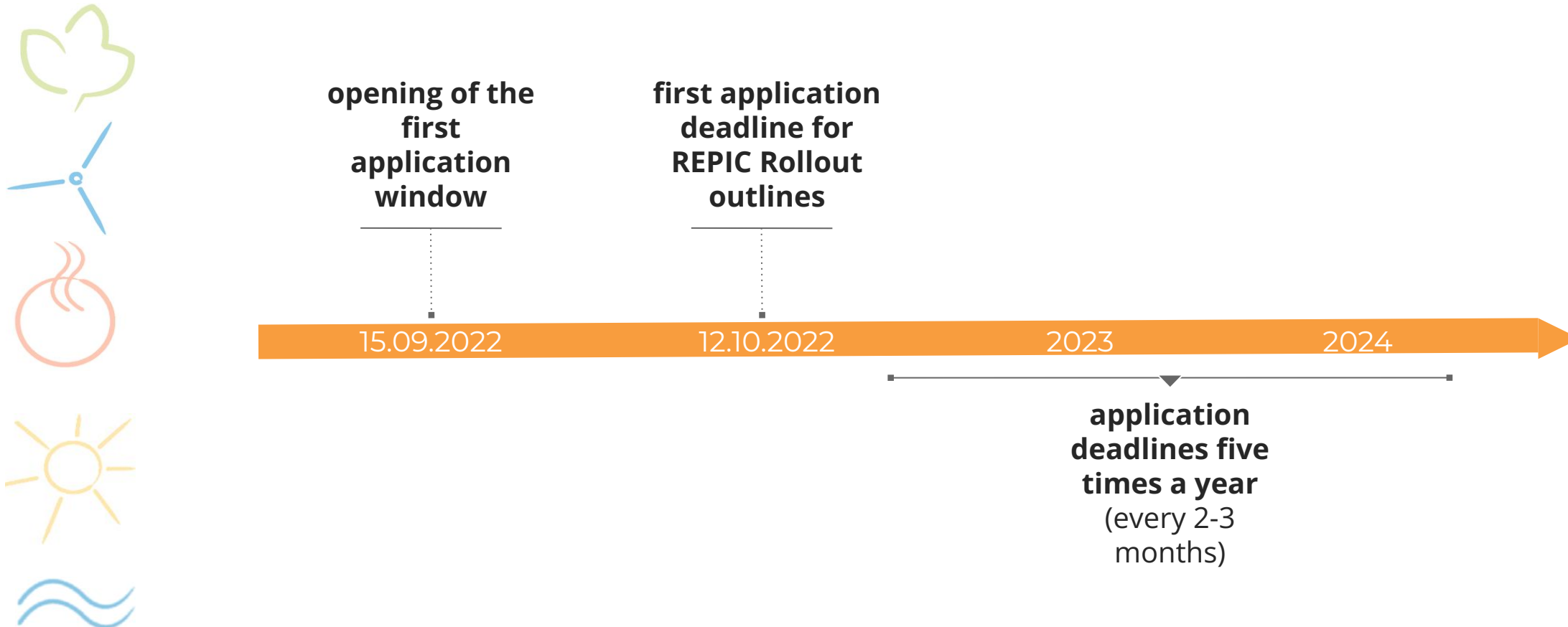


Rollout

important points to consider for a successful REPIC Rollout outline

- show the **technical** and **commercial market readiness** of the project
- show the **commercialisation** and **scaling potential** of the project
- show the **financial solvency** of the project

Application window opens as of today



REPIC Event 2022



Annual event Pilot and Rollout

30th of November 2022, Bern

«How does commercialisation succeed in growth markets?»

Detailed programme and online registration from mid-October 2022 on www.repic.ch



Panel discussion at REPIC annual event in 2021.

Thank you for your attention and we are happy to answer your questions!



Anita Fasel

REPIC Coordinator

NET Nowak Energie &
Technologie
St. Ursen, Switzerland



Stephan Gnos

REPIC Consultant

NET Nowak Energie &
Technologie
St. Ursen, Switzerland



**Hannes
Zimmermann**

REPIC Coordinator (deputy)

South Pole
Zürich, Switzerland



Dimitri Lenzin

REPIC Consultant

South Pole
Zürich, Switzerland



You can follow REPIC on LinkedIn.